

ALTUS WINES BRITISH COLUMBIA PRICELIST - NOVEMBER 2020

Vintage	BC SKU	Description	Case	Wholesale	Hospitality	Listing	NOTES
<b>CHINA</b>							
<b>Ningxia</b>							
<i>SILVER HEIGHTS - GAOYUAN - Owned and operated by three generations of the Gao family, Silver Heights broke barriers over a decade ago to become the first winery to reach international acclaim in China for focusing on quality over quantity</i>							
2015	120025	Family Reserve Chardonnay	6 x 750	\$46.06	\$59.99	SPEC	3 CS LEFT
<b>90 Points, James Suckling, March 2, 2018</b>							
2015	120077	The Last Warrior (Cab. Sauv./ Merlot)	6 x 750		\$27.97	LISTED	BCLS Store Level Only
2015	120042	The Summit (Cab. Sauv./ Merlot)	6 x 750		\$62.99	LISTED	BCLS Store Level Only
<b>91 Points, Anthony Gismondi, August 2018</b>							
<b>GERMANY</b>							
<b>Pfalz</b>							
<i>DR. BÜRKLIN-WOLF - BIODYNAMIC - Since 1597, the winery has put out dry, intense and expressive Rieslings</i>							
2017/2018	792101	Riesling Trocken	12 x 750	\$21.58	\$27.99	SPEC	4 CS 2017
<b>2017 - 92 Points, James Suckling Sept 19, 2018 // 2018 - 90 Points, James Suckling, December 16 2019</b>							
2016	164070	Riesling Ruppertsberger	6 x 750	\$26.57	\$34.99	SPEC	AVAILABLE
<b>91 Points, Vinous Media (David Schildknecht), June 2018</b>							
<b>FRANCE</b>							
<b>Bourgogne</b>							
<i>DOMAINE CORDIER &amp; FILS - Rich Maconnais fruit, subtly oaked, laced, here, with definite &amp; defining Burgundian poise.</i>							
2017	543579	Mâcon-Fuissé	6 x 750	\$31.17	\$39.99	SPEC	Dec-21
<b>88 Points, Burghound October 2019 Drink through 2021+</b>							
2017	220572	Mâcon "Aux bois d'Allier"	12 x 750	\$27.03	\$34.99	SPEC	3 CS LEFT
<b>88 Points, Burghound October 2019 Drink through 2021+</b>							
2018	318055	Pouilly-Fuissé	6 x 750	\$35.17	\$45.99	SPEC	SOLD OUT
<b>91 Points, Burghound October 2019 Drink through 2023+</b>							
<i>HENRI PRUDHON &amp; FILS - Value exists in the Côte d'Or, and it's just 'round the corner from Montrachet, in Saint-Aubin!</i>							
2016	636837	Saint-Aubin "Le Ban" White	12 x 750	\$34.82	\$44.99	SPEC	1 CS LEFT
<i>POTEL AVIRON - A négoce started by two Beaune oenology school classmates, Nicolas Potel &amp; old-vine hunter Stéphane Aviron</i>							
2016	569640	Fleurie Domaine de la Madrière Vieilles Vignes	12 x 750	\$19.34	\$24.99	SPEC	Dec-20
2015	158712	Côte de Brouilly Vieilles Vignes	12 x 750	\$17.20	\$22.49	SPEC	AVAILABLE
2016	158715	Chenas Vieilles Vignes	12 x 750	\$18.16	\$23.49	SPEC	1 CS LEFT
2017	158720	Julienas Vieilles Vignes	12 x 750	\$19.04	\$24.49	SPEC	Dec-20
<i>ROCHE DE BELLENE - Wines that show a greatness inherited from Nicolas' legendary father Gérard Potel</i>							
2018	4909	Bourgogne Chardonnay Vieilles Vignes (Maison)	12 x 750	\$25.08	\$32.99	SPEC	Dec-20
2017	4914	Bourgogne Pinot Noir Vieilles Vignes (Maison)	12 x 750	\$25.08	\$32.99	SPEC	AVAILABLE
2017	20429	Bourgogne PN Maison Dieu (Domaine)	12 x 750	\$30.11	\$38.99	SPEC	1 CS LEFT
2017	4559	Nuits-St-Georges Villages Vieilles Vignes (Maison)	6 x 750	\$67.20	\$86.99	SPEC	AVAILABLE
2002	4562	Bellenum Beaune 1er Cru Greves	6 x 750	\$81.06	\$103.99	SPEC	SOLD OUT
2005	4552	Bellenum Meursault Charmes 1er Cru	6 x 750	\$162.07	\$207.99	SPEC	SOLD OUT
2013	433078	Clos de la Roche	6 x 750	\$290.07	\$371.99	SPEC	SOLD OUT
2006	158929	Savigny-Les-Beaune 1er Cru Les Hauts Jarrons	6 x 750	\$68.38	\$87.99	SPEC	SOLD OUT
2000	84395	Bellenum Gevrey Chambertin Villages	6 x 750	\$64.06	\$82.99	SPEC	SOLD OUT
2009	84486	Beaune 1er Cru Teurons	6 x 750	\$81.06	\$103.99	SPEC	1 CS LEFT
2016	748079	Sav.-L-Beaune Hommage a B. Mascarello	6 x 750	\$70.82	\$90.99	SPEC	AVAILABLE
<b>Champagne</b>							
<i>JEAN MARC SELEQUE - Young &amp; dynamic, biodynamic-tending champagne producer bringing terroir focus at a bargain</i>							
NV	39693	Champagne Solessence Brut	12 x 750	\$43.79	\$56.99	SPEC	AVAILABLE
<b>93 Pts, James Suckling Sept 5, 2018 // 91 Pts, Vinous Media (Antonio. Galloni), Nov 2018</b>							
NV	88369	Champagne Solessence Brut Rosé	12 x 750	\$47.41	\$60.99	SPEC	3 CS LEFT
<b>94 Pts, James Suckling Sept 5, 2018 //91 Pts, Burghound, Oct 15, 2018</b>							

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<i>DOMAINE GARDIÈS - ORGANIC - Father &amp; son-made, precise &amp; transparent wines from top Roussillon terroirs</i>							
2016	845909	Roussillon - Mas Las Cabes Red	12 x 750	\$18.33	\$23.99	SPEC	AVAILABLE
<b>89-91 Points, Wine Advocate (Jeb Dunnock), April 28, 2017</b>							
<b>Coteaux du Languedoc</b>							
<i>CHATEAU DE LANCYRE - Cold-wind-swept old vines and a long growing season explain the consistency found in this wine</i>							
2017	675470	Pic Saint-Loup rosé	12 x 750	<b>\$7.44</b>	<b>\$9.49</b>	SPEC	<b>REDUCED TO CLEAR</b>
<b>90 Points, Wine Advocate Apr 27, 2018</b>							
<i>CHÂTEAU RIVES-BLANQUES - Southern latitude whites grown at a higher 750 metres, near the snow-capped pyrenees</i>							
2018	287904	Limoux Dédicace Chenin Blanc	6 x 750	\$25.71	\$32.99	SPEC	SOLD OUT
<b>16.5/20 Jancis Robinson Aug 3, 2019 Drink 2019 - 2025</b>							
2018	263855	Limoux Odysée Chardonnay	6 x 750	\$24.65	\$31.99	SPEC	1 CS LEFT
2016/17	146619	Blanquette de Limoux	6 x 750	\$25.92	\$33.99	SPEC	2 CS 2016
<b>16/20 Jancis Robinson, August 2, 2018</b>							
<b>Côtes de Provence</b>							
<i>DOMAINE DU GRAND CROS - Fresh, vibrant, sophisticated, subtly perfumed and pretty notes of redcurrants and berries</i>							
2017	839357	"L'esprit de Provence" Grand Cros Blanc	12 x 750	\$19.99	\$25.99	SPEC	SOLD OUT
2019	84087	"Jules" Rosé	12 x 750	\$18.91	\$24.49	SPEC	SOLD OUT
2019	781146	"L'esprit de Provence" Grand Cros Rosé	12 x 750	\$22.05	\$28.49	SPEC	2 CS LEFT
<b>Loire</b>							
<i>DOMAINE DE PALLUS - BIODYNAMIC - Remarkable precision &amp; the kind of textural depth that is rarely seen in Chinon.</i>							
2015	72165	Chinon "Les Pensées de Pallus" red	12 x 750	\$29.12	\$37.99	SPEC	AVAILABLE
<b>90 Points, Wine Spectator, Nov 15, 2019 Drink through 2025</b>							
<i>DOMAINE DU SALVARD - ORGANIC - authentic, hand crafted Cheverny of the highest order, a standard bearer here</i>							
2018	661694	Cheverny white	12 x 750	\$18.82	\$24.49	SPEC	<b>REDUCED TO CLEAR</b>
<b>Rhône Valley</b>							
<i>DOMAINE CHARVIN - whole clusters, concrete tanks, vines in Châteauneuf's cooler sites -&gt; finessed &amp; elegant wines</i>							
2016	526301	Côtes du Rhône Le Poutet	12 x 750	\$25.20	\$32.99	SPEC	SOLD OUT
<b>93 Points, James Suckling, Aug 29, 2018 // 91 Points, Wine Advocate, Aug 31, 2018 Drink to 2023</b>							
2016	279562	Châteauneuf du Pape	6 x 750	\$60.05	\$76.99	SPEC	SOLD OUT
<b>95-96 Points James Suckling, Aug 29, 2018</b>							
<i>DOMAINE DE L'IDYLLE - On ancestral terroirs with knockout views of the Mt-white, Idylle wines show the value in Savoie</i>							
2016/2017	569525	Savoie - Cruet "Vieille Vigne" Jacquère Blanc	12 x 750	\$20.22	\$25.99	SPEC	1 CS 2016
<b>89 Points, Wine Enthusiast, December 31, 2017</b>							
2017	829267	Savoie - Mondeuse "La Saxicole" Rouge	12 x 750	\$21.55	\$27.99	SPEC	AVAILABLE
<b>ITALY</b>							
<b>Alto Adige</b>							
<i>KELLEREI KURTATSCH - A leading cooperative, with vineyards up to 900m high for the whites delivering vertigo-inducing value</i>							
2017	198463	Alto Adige Chardonnay	12 x 750	\$20.02	\$25.99	SPEC	AVAILABLE
<b>90 Points, James Suckling Nov. 25, 2018</b>							
2018	121114	Alto Adige Pinot Grigio	12 x 750	\$19.58	\$25.99	LISTED	AVAILABLE
<b>92 Points - Editor's Choice Wine Enthusiast, 9/1/2019</b>							
<b>Marche</b>							
<i>CIÙ CIÙ - Unique local flavours in an array of bottlings are borne of certified organic farming &amp; general focus on fruit quality first</i>							
2019	234401	Oris Falerio DOP (white blend)	12 x 750	\$15.00	\$19.49	SPEC	AVAILABLE
2018	138683	Offida DOCG Merlettaie (100% Pecorino)	12 x 750	\$20.57	\$26.49	SPEC	AVAILABLE
2019	994137	R.Piceno Bacchus (Sangio/Montepulciano)	12 x 750	\$16.07	\$20.99	SPEC	Dec-20
2015	278655	Rosso Piceno Superiore Gotico	12 x 750	\$22.47	\$28.99	SPEC	AVAILABLE
2011	263874	Offida DOCG Esperanto (red)	6 x 750	\$39.04	\$50.99	SPEC	AVAILABLE
NV	99677	Rymarosé Organic Brut Sparkling Wine	12 x 750	\$20.97	\$26.99	SPEC	AVAILABLE

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<i>LA MONACESCA - Mineral &amp; expressive wines from high up a hidden valley; regarded as among Italy's top white wines</i>							
2016	442707	Verdicchio di Matelica	12 x 750	\$17.36	\$22.49	SPEC	<b>REDUCED TO CLEAR</b>
<b>90 Points Best Buy, Wine Enthusiast, July 1, 2018 // 90 Points, James Suckling, November 25, 2018</b>							
<b>Piedmont</b>							
<i>G.D.VAJRA - Elegance, purity &amp; precision; Bricco delle Viole is the highest single vineyard in the Barolo Commune</i>							
NV	628859	NS della Neve rosé, Vino Spumante di Qualita	6 x 750	\$33.67	\$43.99	SPEC	AVAILABLE
2018	51805	Baudana Langhe Bianco "Dragon"	12 x 750	\$24.44	\$31.99	SPEC	AVAILABLE
2018	409904	Langhe Rosso	12 x 750	\$20.79	\$26.99	SPEC	AVAILABLE
2018/19	215687	Dolcetto d'Alba	12 x 750	\$23.03	\$29.99	SPEC	4 CS 2018
2019	215726	Langhe Nebbiolo "Claré J.C."	12 x 750	\$27.03	\$34.99	SPEC	AVAILABLE
<b>92+ Points, Wine Advocate, July 23, 2020</b>							
2018	278630	Barbera d'Alba	12 x 750	\$26.96	\$34.99	LISTED	AVAILABLE
2015	679837	Freisa "Kyè"	6 x 750	\$42.65	\$54.99	SPEC	AVAILABLE
<b>92+ Points, Vinous Media (Antonio Galloni) May 2019</b>							
2016	5546	Barolo "Albe"	6 x 750	\$48.93	\$62.99	SPEC	AVAILABLE
<b>94 Points, Wine Advocate, July 23, 2020</b>							
2015	271106	Barolo Bricco Delle Viole	6 x 750		\$97.99	LISTED	BCLS Store Level Only
<b>95 Points, Wine Enthusiast, 12/1/2019</b>							
2014	115215	Barolo Ravera	6 x 750	\$72.92	\$93.99	SPEC	3 CS LEFT
<b>93 Points, Vinous Media (Antonio Galloni) Feb 2018 Drink to 2044</b>							
2015	81778	Baudana Barolo Cerretta	6 x 750	\$87.68	\$112.99	SPEC	2 CS LEFT
<b>95 Points, Vinous Media Feb 2019</b>							
2014	675165	Baudana Barolo "Baudana"	6 x 750	\$77.18	\$98.99	SPEC	AVAILABLE
<b>95 Points, Vinous Media (Antonio Galloni) Feb 2018 Drink to 2044</b>							
2018	189561	Langhe Nebbiolo	12 x 750	\$28.61	\$36.99	SPEC	AVAILABLE
<b>90 Points, Vinous Media (Antonio Galloni) March 2020 Drink 2020 - 2023</b>							
2017	183307	Moscato d'Asti (Screwcap)	12 x 375	\$13.03	\$16.99	SPEC	AVAILABLE
<b>93 Points, Vinous Media (Ian D'Agata) December 2018 Drink to 2020</b>							
2018	252828	Monterustico Langhe Bianco	12 x 750		\$21.97	LISTED	BCLS Store Level Only
<b>Umbria</b>							
<i>LUNGAROTTI</i>							
2017	164041	Bianco di Torgiano Torre di Giano (white)	6 x 750	\$16.79	\$21.99	SPEC	<b>REDUCED TO CLEAR</b>
<b>90 Points, James Suckling May 16, 2019</b>							
2017	41947	Rosso di Torgiano Rubesco	12 x 750	\$20.00	\$25.99	LISTED	AVAILABLE
<b>91 Points, James Suckling, June 18, 2019</b>							
2012	74633	Torgiano Rubesco Riserva Vigna Monticchio	6 x 750	\$54.97	\$70.99	SPEC	AVAILABLE
<b>94 Points, James Suckling, November 25, 2018</b>							
2004	194082	Torgiano Rubesco Riserva Vigna Monticchio	6 x 750	\$72.53	\$92.99	SPEC	SOLD OUT
<b>92 Points, Vinous Media (Ian D'Agata) July 2009</b>							
2016/18	150634	Umbria Rosso Ilbio (cert.organic Sagrantino)	6 x 750	\$27.47	\$35.99	SPEC	2 CS LEFT 2016
<b>2016 - 91 Points, James Suckling, Nov 7, 2019</b>							
2012	164035	Montefalco Sagrantino	6 x 750	\$50.03	\$64.99	SPEC	SOLD OUT
<b>94 Points, James Suckling, Oct 20, 2017 // 91 Points, Wine Spectator Feb 28, 2018 Best through 2028</b>							
<b>Sardegna</b>							
<i>VIGNE SURRAU - Here, the decomposed granites of Gallura &amp; surroundings showcase enticingly clean &amp; typical wines</i>							
2018	303461	Cannonau di Sardegna	12 x 750	\$21.53	\$27.99	SPEC	2 CS LEFT/MORE ON WAY
<b>Sicily</b>							
<i>TENUTA DELLE TERRE NERE</i>							
2018	129721	Terre Nere Etna Rosso	12 x 750	\$25.73	\$32.99	LISTED	Dec-20

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<b>Tuscany</b>							
<i>ISOLE E OLENA - Iconic Chianti Estate, with visionary Paolo de Marchi (a maestro of Sangiovese) at the helm</i>							
2017	188052	Chianti Classico	12 x 750	\$30.00	\$38.99	LISTED	AVAILABLE
<b>93 Points - James Suckling, August 22 2020 // 93 Points - Wine Align February 2020</b>							
2016	86491	Toscana Cepparello Magnums	6 x 1500		\$255.99	LISTED	BCLS Store Level Only
<b>97+ Points, Vinous Media (Antonio Galloni) Aug 2019 Drink to 2046</b>							
2016	286625	Toscana Cepparello	6 x 750	\$89.84	\$115.99	LISTED	BCLS Store Level Only
<b>97+ Points, Vinous Media (Antonio Galloni) Aug 2019 Drink to 2046</b>							
2014	29028	Cabernet Sauvignon Collezione de Marchi IGT	6 x 750	\$75.13	\$96.99	SPEC	SOLD OUT
<b>96 Points Vinous Media, Feb 2019, Drink to 2039</b>							
2017	29031	Chardonnay Collezione de Marchi IGT	6 x 750	\$65.38	\$83.99	SPEC	AVAILABLE
<b>92 Points Vinous Media (Antonio Galloni), August 2019, Drink to 2025</b>							
<b>Campania</b>							
<i>IL POGGIO -</i>							
2018	191497	Falaghina Sannio DOP	12 x 750	\$19.16	\$24.99	SPEC	AVAILABLE
<b>Gold Medal, International Wine City Challenge 2019</b>							
2017	191492	Guerriero Falaghina	12 x 750	\$16.39	\$21.49	SPEC	AVAILABLE
<b>91 Points James Suckling, Oct 22, 2018</b>							
<b>PORTUGAL</b>							
<b>Alentejo</b>							
<i>POUSIO - Top value from higher up in Portugal's Southern ranchlands</i>							
2016	200033	Alentejo Branco	12 x 750	\$10.69	\$13.99	SPEC	AVAILABLE
2016	141174	Alentejo Selection	12 x 750	\$16.55	\$19.99	SPEC	3 CS LEFT
2017	141179	Alentejo Selection Branco	12 x 750	\$16.52	\$19.99	SPEC	AVAILABLE
2015	200168	Alentejo Reserva Branco	12 x 750	\$17.33	\$20.99	SPEC	AVAILABLE
<b>Gold Medal, Mundus Vini Meininger 2019</b>							
<b>Douro</b>							
<i>QUINTA DO SAGRADO - 17HA of Douro Terraces, family owned for 150 yrs, producing 100% Class A &amp; organically farmed fruit</i>							
2016	170633	Douro - Sagrado Branco	12 x 750	\$19.01	\$24.49	SPEC	AVAILABLE
2016	170650	Douro - Sagrado Tinto	12 x 750	\$19.01	\$24.49	SPEC	AVAILABLE
<b>91 Points, Wine Enthusiast, Dec 1 2018</b>							
<b>Vinho Verde</b>							
<i>ANSELMO MENDES - Regarded as not only one of Vinho Verde's but all of Portugal's foremost winemakers</i>							
2019	661504	DOC Vinho Verde Muros Antigos Escolha	12 x 750	\$14.58	\$18.49	SPEC	AVAILABLE
<b>90 Points, Wine Advocate, May 21, 2020</b>							
2019	181878	DOC Vinho Verde Loureiro Muros Antigos Escolha	12 x 750	\$16.55	\$21.49	SPEC	AVAILABLE
<b>90 Points, Wine Advocate May 21, 2020</b>							
2018/19	221051	DOC Vinho Verde Alvarinho Muros Antigos	12 x 750	\$22.89	\$29.49	SPEC	1 CS LEFT 2018
<b>2018 - 92 Points Top 100, Wine Enthusiast Dec 31, 2019 // 2019 - 90 Points, Wine Advocate, May 21, 2020</b>							
2019	422311	DOC Vinho Verde Alvarinho Contacto	12 x 750	\$22.89	\$29.49	SPEC	AVAILABLE
<b>91 Points, Wine Advocate May 21, 2020</b>							

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<b>SPAIN</b>							
<b>Jerez</b>							
<i>EMILIO HIDALGO - Family-run Sherry bodega brimming with history, integrity and irresistible wine -1st time in BC!</i>							
NV	123375	Emilio Hidalgo Fino	6 x 750	\$20.41	\$26.99	LISTED	BCLDB Store Level Only
NV	36627	Amontillado Fino El Tresillo	6 x 750	\$54.50	\$69.99	SPEC	AVAILABLE
<b>90 Points, Wine Advocate, August 28, 2013</b>							
<b>Ribera Del Duero</b>							
<i>BODEGAS ANTIDOTO / Es - BIODYNAMIC - Old vine Tempranillo from Sorià, source of some of Spain's finest wines.</i>							
2018	345991	Ribera Del Duero "Antidoto"	6 x 750	\$27.03	\$34.99	SPEC	AVAILABLE
<b>92+ Points, The Wine Advocate, Dec 30, 2019 Drink 2020-2024</b>							
2014	4339	Dominio de Es Vinas Viejas de Soria	3 x 750	\$80.46	\$103.99	SPEC	AVAILABLE
<b>94 Points, Wine Advocate, February 28, 2017 Drink 2017-2024</b>							
<b>Rioja</b>							
<i>BODEGAS VALDEMAR - Exciting proof that tradition allied with pioneering fruit selection &amp; handling yields great results</i>							
2018	255161	Conde Valdemar Rioja Rose	12 x 750	\$12.94	\$16.99	SPEC	PRICE REDUCED - 2 CS LEFT
2014	169792	Finca del Marquesado Crianza red	12 x 750	\$14.52	\$18.99	SPEC	AVAILABLE
<b>91 Points, Silver Medal 2017 Decanter World Wine Awards Jan 1, 2017</b>							
2011	342378	Conde Valdemar Rioja Reserva red	12 x 750	\$21.97	\$28.49	SPEC	PRICE REDUCED - 1 CS LEFT
<b>92 Points, James Sucking, Aug 2, 2018 // 91 Points, Guía Peñín 2020 Edition</b>							
2009	768044	Finca del Marquesado Gran Reserva red	12 x 750	\$22.97	\$29.49	SPEC	PRICE REDUCED
<b>Silver Medal, International Wine &amp; Spirit Competition 2016</b>							
<b>SWITZERLAND</b>							
<i>CAVE DE LA COTE - Starting out as a small cooperative of winemakers in Morges, on the Lac Léman (Lake Geneva), at the close of the 1920s, Cave de la Côte has grown to encompass no less than 1800 plots, across 450 hectares and almost 300 producers. - Cave de La Côte now produce over 200 different vintages representing the different towns and terroirs of the region including Clos, Châteaux (castles), Domaines (estates), all with well-marked tastes and characters</i>							
2018	118260	Chasselas Romand VDP Swissness	12 x 750		\$24.99	LISTED	BCLDB Store Level Only
2017	154258	Pinot Noir VDP Swissness	12 x 750	\$21.70	\$24.99	SPEC	AVAILABLE